

SEATTLE'S  
UNION GOSPEL  
MISSION

2 0 1 7

ANNUAL REPORT





“We love each other because he **loved us first.**”

1 JOHN 4:19 (NLT)

# MESSAGE FROM THE PRESIDENT

What's better than a hot shower? Not much. Especially when you haven't had one in months.

This past year, we were thrilled to offer hot showers to our homeless neighbors, with the help of two generous partners.

The first time we brought our Shower Trailer to Camp Second Chance near White Center, we had media there to film a ribbon cutting and interview folks. Our carefully planned event was at a particular encampment known to be respectable.

Then a person emerged from the woods on the other side of the street. You know the one—someone who doesn't want to follow the rules, so they strike out on their own; someone not quite as socially acceptable as the people we had chosen to be on-camera; someone we hadn't invited to the party.

She came to us with her head down and her body bent, meekly asking if she could take a shower. Fifteen minutes later, after the hot water made her clean, we were unexpectedly blessed to see her walking uprightly and towards the woods with a smile, a smile of gratitude on her face.

Working with people struggling with homelessness brings many opportunities to be blessed by the unexpected as we allow God to do what He wants. It's not our job to decide who is worthy. It's simply our job to **love first**, as Christ loves us.

Christ's love motivates action. It can't stand by; it doesn't stay put. It runs, it chases, it pursues, it cries, it seeks, it goes when it's raining, it goes when it's hot—Christ's love always goes.

Where does it go? It goes where it's needed most. It goes to help others like Patricia and Michael whose lives changed dramatically after encountering the Mission.

Why do we do it? Because Christ did it first.

**Love first** at the Mission means you and me working together to help people who need it most. The Mission is nothing without those who make it all possible, and that's you.

Thank you for supporting Seattle's Union Gospel Mission over this past year, so that together, we will keep fulfilling our mission to **love first**.

Gratefully,



JEFF LILLEY  
PRESIDENT



# OUR MISSION

To serve, rescue, and transform those in greatest need through the grace of Jesus Christ.

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A close-up portrait of a woman with blonde hair tied up, looking directly at the camera with a slight smile. She is wearing a dark jacket. The background is dark and out of focus.

# PATRICIA

WHEN HER PIMP FORCED HER TO WORK THE STREETS for days without a break, Patricia took methamphetamines to stay awake. When he beat her into unconsciousness, she didn't press charges. And when he withheld heroin to maintain control, she learned how to shoot up on her own.

But she never left. It didn't occur to her. Patricia didn't know life could be any other way. >

A violent father. Alcoholic parents. Contracting an STD at age 15 from a gang rape. These all contributed to a downward spiral into drugs and abusive relationships that became Patricia's norm.

Divorce. Losing her kids. Unemployment. Addiction. All of it led to prostitution as a means of survival. Life was filled with trauma and the danger of death every day.

Patricia had to go to jail to gain her first taste of freedom. With nothing to do but sit in a cell, she attended every Bible study offered. It made her hungry and thirsty for God. For the first time, she chose life over death.

But the pull of her old life was stronger than the new, until she met Hulet Gates III, a member of the Prison Ministries team at the Mission. He told her about the Mission's addiction recovery program for women at Hope Place. When she arrived, one of the first people she saw was a girl she had known in jail. She looked like a totally different person and Patricia thought maybe she could change, too.

After a year of hard work, she graduated from Hope Place and went on to intern with Hulet in Prison Ministries. Because



**Hulet Gates III and Patricia continue to be good friends. Below: Patricia and her children while living at Hope Place.**



of the Mission's program with Northwest University, she will graduate with her associates degree in March 2018. Patricia's ultimate goal is to work with women in the justice system, and eventually to have a place for them to come out of prostitution.

"I didn't have goals or dreams growing up," Patricia says. "During my year at Hope Place I started developing a relationship with Jesus. I wrote Hulet a letter to thank him for everything he had done for me and I realized that I really wanted to do that for other women. There are women who are prostituting who feel like there's no way out of it, who feel hopeless and worthless, women stuck in the justice system. I want to show people that there is a way out and that way is through Jesus." ■

# WHAT WE DO

1

## SEARCH AND RESCUE

- Outreach Team
- Morning Watch
- Search and Rescue
- Shower Trailer
- Mental Health Services

2

## WELCOME AND EMBRACE

- Men's Shelter
- Spanish Ministries
- Hope Place (Women & Children's Shelter)
- KentHOPE Day Center and Shelter

3

## PROVIDE AND SERVE

- Prison Ministries
- Post-Hospital Recovery
- Dental Services
- Legal Services

4

## HEAL AND RECONCILE


- Men's Recovery Program
- Women's Recovery Program

5

## RESTORE AND EQUIP

- Son Rise House (Transitional Housing)
- Re Novo (Transitional Housing)
- Continuing Education
- Job Placement
- 118 Designs
- Team Mission
- Serve Seattle





“Therefore **encourage one another** and build each other up, just as in fact you are doing.”

THESSALONIANS 5:11

A man in a black jacket and grey cap stands in profile, looking towards the right. He has a small star tattoo on his neck. He is wearing blue jeans with keys on his belt. In the background, there is a green tent and a red shopping cart. The scene is outdoors with trees and foliage.

# OUTREACH TEAM

THE MISSION IS TRADITIONALLY KNOWN FOR OUR SHELTERS. However, in 2017 we began focusing on people sleeping outside - those who resist our shelters or assistance. Following last year's success in moving people out of the dangerous encampment known as the Jungle, we decided to multiply that same approach across the city. >

The Outreach Team is a group of compassionate first responders who bring our relational approach to 5,500 tent dwellers and car campers in the Greater Seattle Area. This new team works closely with the local government and other organizations to break down barriers with the most vulnerable within our homeless population, one human being at a time.

One of these individuals is Suzie, who was found near I-90. Along with addiction and a medical condition, she had just returned to find her tent plundered and all of her possessions stolen. The Outreach Team helped her move to Licton Springs Tiny Homes, where she had more stability and was able to take care of her health.

About a week later, when they visited Suzie, she told them she had begun thinking a lot about God.

"I always thought God had abandoned me," Suzie said. "But I've realized that God has never run from me. Rather, I've always run from Him!" She gave her life to Christ and has been clean and sober since.

The Outreach Team also brings with them the amenities of home. The new mobile shower unit enables 30 people to take fifteen minute hot showers, but this gesture warms the soul as well, and people open up in new ways.



**Our new Outreach Team knows the names and stories of 1,848 unsheltered people in Seattle.**

"My 10-year-old boy fell off some monkey bars at school and broke his neck," Kurt said. "The only way I can deal with that is by numbing the pain with heroin. Whenever I'm clean I just see his lifeless face."

Our Outreach Team members were in tears as they listened. They could tell Kurt wanted to trust them, but was holding back. After a while, he got up and rode away, saying he'd look for them the next week when they were scheduled to come back. They're praying he returns.

Loving first isn't quick, tidy or easy. Behind every success story, there's sacrifice, investment and at times, heartbreak.

"We're in it for the long haul," says Brian Chandler, Outreach Team director. "Each member of our team has been rescued by God, and we simply extend His heart to those who feel abandoned and ignored." ■

# FINANCIAL OVERVIEW

We are so grateful to committed donors and volunteers, both individual and corporate, whose generosity allows the Mission to **love first**.

Our IRS ID Number is 91-0595029

## SUPPORT AND REVENUE

### CONTRIBUTIONS FOR GENERAL OPERATIONS

Individual Contributions .....	<b>\$12,824,050</b>
Business Contributions .....	<b>\$783,057</b>
Foundations and Trust Grants .....	<b>\$3,259,119</b>
Bequests from Estates .....	<b>\$1,075,319</b>

### OTHER CONTRIBUTIONS

Gift-In-Kind Contributions .....	\$4,743,188
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**Total Contributions.....\$22,684,733**

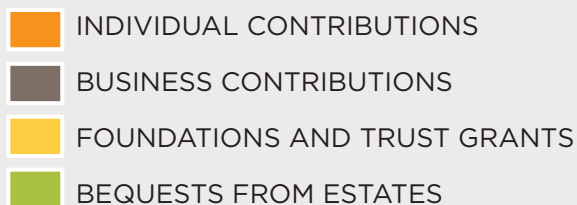
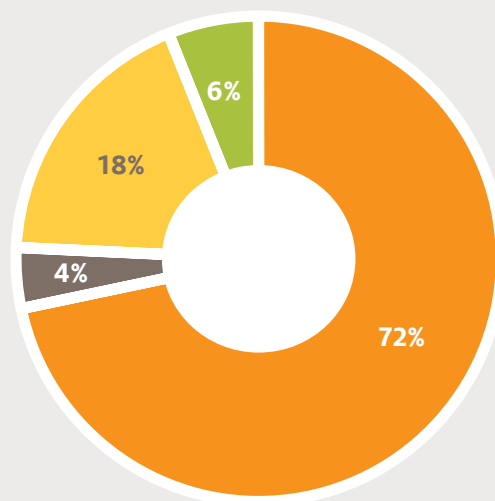
### OTHER REVENUES

Investment Income - net .....	\$528,640
Program, rents and other .....	\$861,514

**Other Revenues.....\$1,390,154**

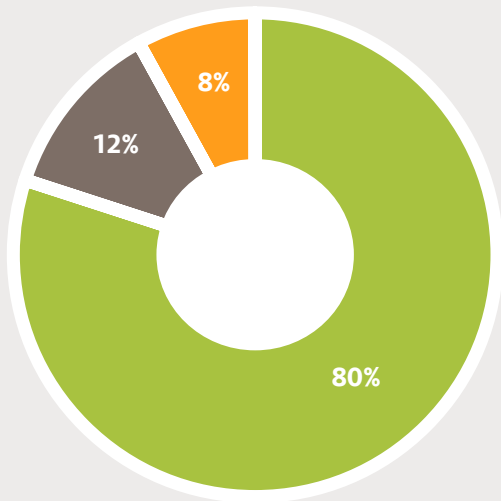
### TOTAL SUPPORT AND REVENUE.....

**\$24,074,887**





# EXPENSES



- PROGRAM SERVICES
- FUNDRAISING EXPENSES
- ADMINISTRATIVE EXPENSES

## OPERATING EXPENSES

Program Services.....	<b>\$20,681,668</b>
Fundraising Expenses.....	<b>\$3,191,749</b>
Administrative Expenses .....	<b>\$2,079,417</b>

**TOTAL EXPENSES.....\$25,952,834**

Each of you should use whatever gift you have received to serve others, as faithful stewards of God's grace in its various forms.

**1 PETER 4:10**

# FISCAL YEAR SERVICE IMPACT

**72,189**  
Volunteer Hours

**207,879**

Nights of  
Safe Shelter



**15,880**  
Counseling  
Sessions

**+25% increase** ↑

Mental  
Health  
Outreach

**954**

Encounters

↑ **70% increase**

**915,813**

Meals Served

(2,509 meals a day!)



**1,848**

**Names** we know  
on the street

\* Fiscal year 2017 graduate success rates represent the percentage of recovery program graduates who are living in sobriety two years after graduation.

As a ministry, we also value and assess spiritual and relational indicators of graduate success including connection with family and church, stable housing, employment, and/or enrollment in school.

**714** 

## Hot Showers

provided by the  
Shower Trailer

(new service this year)

**6,948**

Free Legal  
Consultation  
Hours Provided

**18% increase** 

**16,552**

Attended Prison  
Ministries Life  
Skills Classes

**31,009**

Search &  
Rescue  
Blankets  
Distributed 

**84%**

Men's recovery  
program  
graduation  
success rate\*

**86%**

Women's recovery  
program graduation  
success rate\*





# MICHAEL

WHAT 10-YEAR-OLD BOY DOESN'T WANT TO BE JUST LIKE HIS OLDER BROTHER? That was Michael Brown's goal, so when his brother started taking drugs, he did too. >



When his mom moved the family to Seattle from Las Vegas, it was a chance for Michael to start over with a new group of friends. It worked for a while, but soon he ended up in a crowd that led him back to drugs, alcohol, and gangs. He was expelled from school, got in trouble with the police, and was too proud to ask for help.

A few years later, Michael's mother was diagnosed with cervical cancer, which brought on a deep depression—first for her, and then him—leading to heavier use of drugs and alcohol to cope with her illness. After she died, he ended up in prison for 16 months.

Michael relapsed each time he went through court-ordered treatment programs. After three of them, he surrendered his life to the Lord and came to the Mission. There he met Richard who asked him, "Are you ready?"

He was. Now Michael's been clean and sober for nearly two years and will graduate from the recovery program at Riverton Place this Spring. He plans to follow up with a year-long internship with Search & Rescue.



Michael credits surrender, community, and service as keys to his sobriety. Below: With Randy, before a trip out on Search & Rescue.

"Every day I wake up and surrender to God, and tell him 'I cannot do this without you,'" Michael says. "I turn my will over to him daily because if I don't I'm really quick to take it back and do it my own way, and then I'm in trouble."

With surrender leading the way, Michael credits community as second in importance to his sobriety. He talks to Randy at the Mission on a daily basis and has lots of friends who check in to make sure he's on track. At 26, he appreciates the role models at the Mission and is aware that he is one for others. Serving others is also key, and something Michael plans on doing for the rest of his life, perhaps as a drug and alcohol counselor.

"Every step I take; God takes it with me. I have to have that," Michael says. "Today, I feel good. And if I can help someone in any way, shape, or form to get through the day, I'm going to do that. That's pretty much what my day looks like, just giving back to my community." ■

# KEY PARTNERS

## BUSINESSES AND ORGANIZATIONS

Giving between September 1, 2016 through August 31, 2017 (\*includes donated goods)

For over 85 years, Mission Champions like you have made it possible for us to serve the hurting and homeless neighbors in our community.

*Thank you*  
for your continued support.

**MISSION**

*Champions*

★ ★ ★



### BUSINESSES AND ORGANIZATIONS

**\$10,000+**

Bank of America Charitable Gift Fund  
Campbell Nelson Volkswagen  
City of Seattle  
Columbia Bank  
Combined Federal King County & North Puget Sound  
Component Products Corp.  
Debbie Macomber Inc  
Fox Plumbing and Heating  
Goodman Real Estate Inc.  
Grove Group  
Herjavec Group  
Keithly Electric Company  
King County Employee Giving Program  
MORELove Project  
Seattle Pump and Equipment Co.  
Smead Capital Management Inc.  
Thai Siam Restaurant  
The Boeing Company  
Treen Corporation  
United Way Of King County  
Wells Fargo Philanthropy Fund

### BUSINESSES AND ORGANIZATIONS

**\$2,500-9,999**

Acorn Custom Cabinetry, Inc  
Adco Properties  
AH&T Insurance  
American Floors  
Anchor QEA  
Aviation Partners, Inc.  
Bartell Drugs Corporate Office  
Brighton Jones  
Carillon Properties

Cruse of Oil  
Derivamar LLC  
Ellis, Li & McKinstry, PLLC  
F5 Networks Inc.  
Facebook  
Fulcrum Capital LLC  
Goldman Sachs Philanthropy  
Industrial Air Systems Inc.  
Masterworks  
Media Partners Corporation  
Moth and Rust Charitable fund  
MultiCare Health Systems  
Nadler Law Group PLLC  
National Council For Behavioral Health  
National Safety Inc.  
Nordstrom Charitable Giving  
Rainbow Associates LLC  
RSD Knight, LLC  
Single Vision Express, LLC  
The Capital Group Companies Charitable Foundation  
The Mary See Foundation  
Toyota Dealer Match Program  
Toyota of Kirkland  
Trane Commercial Systems  
Umpqua Bank  
United Way Of Greater Philadelphia and Southern New Jersey  
Windermere West Sound Inc  
Wold Family Foundation  
Zevenbergen Capital Investments, LLC

### CHURCHES

**\$10,000+**

Bellevue Presbyterian Church  
Bethany Community Church  
Calvary Chapel South  
Crossroads Bible Church

# KEY PARTNERS

## CHURCHES AND FOUNDATIONS

Grace Lutheran Church  
Kent United Methodist Church  
New Hope Presbyterian Church  
St. John The Baptist Catholic Parish

### CHURCHES

#### \$2,500-9,999

Christian Faith Center  
Community Christian Fellowship  
Denny Park Lutheran Church  
Eastridge Baptist Church of Kent  
Evangelical Chinese Church  
Evergreen Baptist Church of Seattle  
First Christian Church of Kent  
Kent Covenant Church  
Lake Sawyer Christian Church  
LifeBridge Church  
Mar Thoma Church of Greater Seattle  
Rolling Bay Presbyterian Church  
St. Stephen the Martyr Catholic Church

### FOUNDATIONS

#### \$10,000+

Anderson Family Foundation  
Ayco Charitable Foundation  
Biella Foundation  
Christopher and Margery  
Yetman Charitable Fund  
Gunnar and Ruth Lie Foundation  
Hope Christian Community Foundation  
Jean K. Lafromboise Foundation  
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Natan Foundation Inc.  
NorthWest Baptist Foundation  
Resnick Family Foundation Inc.

Solly Charitable Foundation  
The Aldarra Foundation  
The Floyd & Delores Jones Foundation  
The Schuler Family Foundation  
The Seattle Foundation  
Vitalogy Foundation

### FOUNDATIONS

#### \$2,500-9,999

Crowley Cares Foundation  
Fish 153 Foundation  
HIS Foundation  
James D Leslie Family Foundation  
Joshua Green Foundation Inc.  
Keith & Mary Kay McCaw  
Family Foundation  
Keyes Foundation  
Lucky Seven Foundation  
Mattaini Family Foundation  
Moccasin Lake Foundation  
New Horizons Foundation Inc.  
Nielsen Family Fund (Seattle Foundation)  
Norcliffe Foundation  
Patterson Charitable Foundation  
Pinkerton Foundation  
Raymond James Charitable  
Endowment Fund  
Richard Sherman Family Foundation  
Robert and LeBeau  
Harrow Charitable Foundation  
The See Foundation  
Wenaweser Foundation  
Windermere Foundation  
World Family Foundation  
Wyman Youth Trust



# GET INVOLVED

## DONATE FINANCIALLY

When you give to the Mission, you will provide for short term physical needs and long term solutions for those in need. Your gifts give hurting men, women, and children the first step to transformed lives and a hopeful future. Give today! [ugm.org](http://ugm.org)

## LEAVE A LEGACY

Your estate gift can change the lives of generations to come. To learn more, visit [ugmLegacy.org](http://ugmLegacy.org)

## DONATE STOCK

When you donate stock, you'll not only make a huge impact on lives at the Mission, but you'll avoid paying costly capital gains tax as well. Our trained staff is ready to help you through the process. Learn more at [ugm.org/stocks](http://ugm.org/stocks)

## DONATE GOODS

We often need specific food, clothing, and other items to keep our programs running at full speed. And that's important! Your gently used clothes and household goods can be given to families in desperate need. Learn more at [ugm.org/donategoods](http://ugm.org/donategoods)

**For all other questions, please get in touch with our Donor Relations team at (206) 723-0767.**





You won't believe the impact your company can have when you serve at Seattle's Union Gospel Mission! We like to think of it as the easiest and most meaningful community service opportunity in King County. To find out ways to give back while engaging your employees, visit [ugm.org/corporate](http://ugm.org/corporate)

Did you know that we partner with over 200 churches in King County working together to impact poverty and brokenness? Join our network of churches committed to transforming the Seattle region through the love of Christ. For more information, visit [LightUpTheCity.org](http://LightUpTheCity.org)

Volunteering at the Mission directly impacts the lives of people living in the darkest places in our community. For the latest volunteer opportunities, visit [ugm.org/volunteer](http://ugm.org/volunteer)

Hear inspiring stories of transformation and meet the people who you support! You're welcome to attend graduation ceremonies, new program launches and other Mission events. For an up-to-date schedule, visit [ugm.org/events](http://ugm.org/events)

ORGANIZE YOUR  
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SERVE

GET INVOLVED  
WITH YOUR  
CHURCH

VOLUNTEER

YOU'RE INVITED

# BOARD OF TRUSTEES

FY2017



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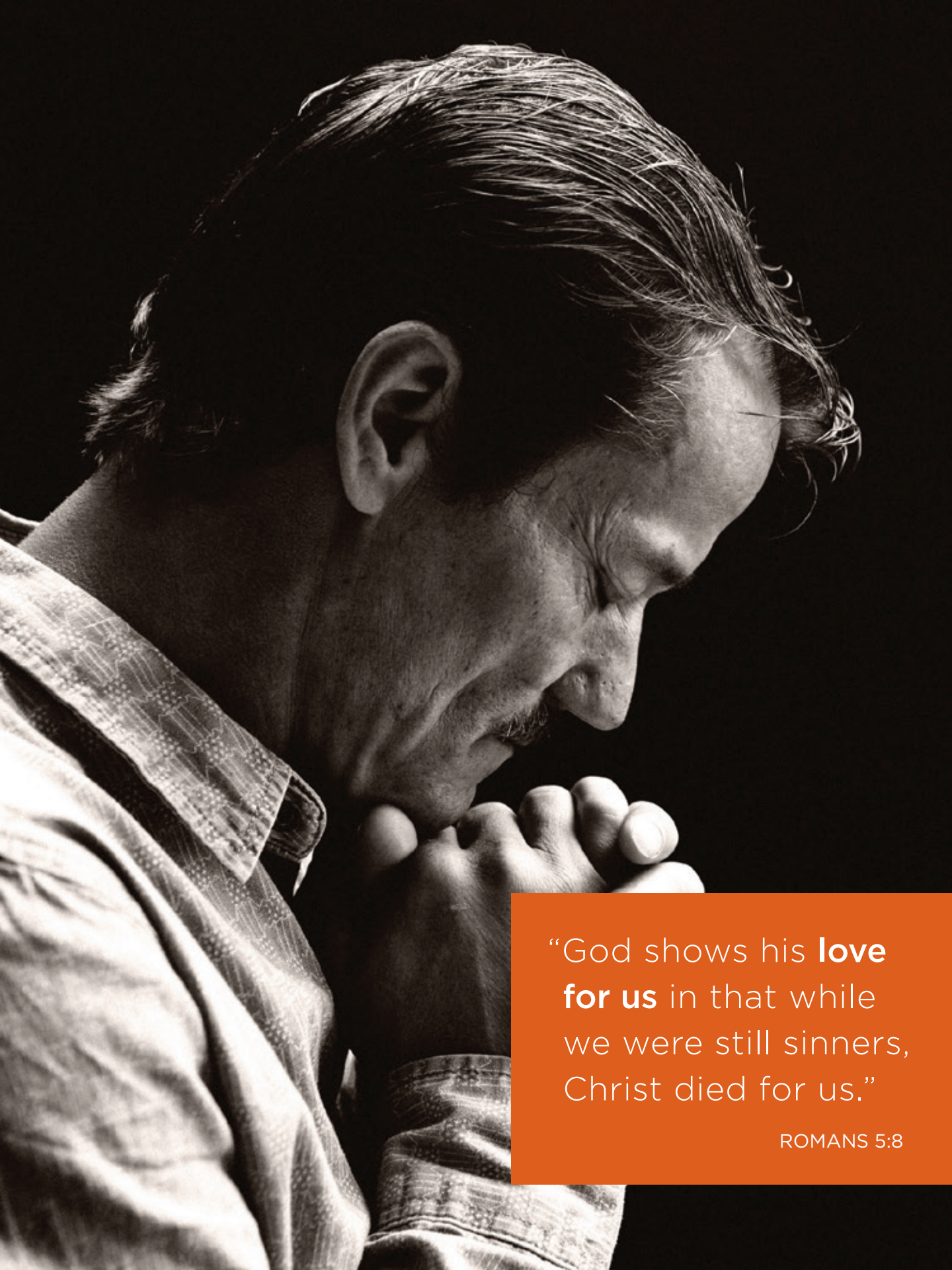
## ADVISORY BOARD

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“God shows his **love for us** in that while we were still sinners, Christ died for us.”

ROMANS 5:8



## WE ARE

A passionate community who follow Jesus Christ in His relentless redeeming love for all people.

## OUR MISSION

To serve, rescue, and transform those in greatest need through the grace of Jesus Christ.

## OUR VISION

To forcefully impact poverty and brokenness, affecting such significant change that our communities point to God.

